



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

February 15, 2018

### South Central Kansas Multiple Listing Service Releases Home Sales Figures for January 2018

Homes sales in South Central Kansas rose by 3.0% in January compared to the prior year. Sales in January 2018 totaled 588 units, up from 571 in 2017.

Among existing homes, 543 units sold in January, an increase of 2.8% from 528 units that sold in 2017. The average sale price of existing homes was \$137,318. This represents a decrease of 2.9% from the January 2017 average price of \$141,358.

For new construction, 45 sales occurred in January, up from 43 units the prior year, an increase of 4.7%. The average sale price of new homes in January was \$315,818, up 9.3% from the same period last year.

A total of 738 contracts for sale were written in January 2018, up from 673 in January 2017. This is an increase of 9.7%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 2,147 units at the end of January, which is down from 2,254 homes that were on the market at the end of January last year. At the current rate of sales, this figure represents 3.7 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Megan McCurdy-Niedens at [mniedens@mccurdyauction.com](mailto:mniedens@mccurdyauction.com).





## MARKET OVERVIEW >>

### South Central Kansas Home Sales Rose in January

Total home sales in South Central Kansas rose by 3.0% last month to 588 units, compared to 571 units in January 2017. Total sales volume was \$88.8 million, up 2.0% from a year earlier.

The median sale price in January was \$126,000, up from \$125,000 a year earlier. Homes that sold in January were typically on the market for 30 days and sold for 98.7% of their list prices.

### South Central Kansas Active Listings Down at End of January

The total number of active listings in South Central Kansas at the end of January was 2,147 units, down from 2,254 at the same point in 2017. This represents a 3.7 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$168,248.

During January, a total of 738 contracts were written up from 673 in January 2017. At the end of the month, there were 970 contracts pending, compared to 957 at the end of January 2017.

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

### Contact Information

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Entire MLS System				
Current Month		January		
Summary Statistics		2018	2017	Change
Home Sales		588	571	3.0%
Active Listings		2,147	2,254	-4.7%
Months' Supply		3.7	3.9	-7.5%
New Listings		861	926	-7.0%
Contracts Written		738	673	9.7%
Pending Contracts		970	957	1.4%
Sales Volume (1,000s)		88,776	87,066	2.0%
Average	Sale Price	150,979	152,481	-1.0%
	List Price of Actives	219,491	211,527	3.8%
	Days on Market	52	60	-14.1%
	Percent of List	97.1%	96.0%	1.1%
	Percent of Original	94.2%	93.3%	1.0%
Median	Sale Price	126,000	125,000	0.8%
	List Price of Actives	168,248	154,900	8.6%
	Days on Market	30	34	-11.8%
	Percent of List	98.7%	98.1%	0.6%
	Percent of Original	96.6%	96.4%	0.3%

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**JANUARY 2018 >>**

# SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

## THREE-YEAR COMPARISONS

### SUMMARY >>

**BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 2/8/2018**

January MLS Statistics		2018			2017			2016		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>588</b>	<b>543</b>	<b>45</b>	571	528	43	543	502	41
Change from prior year		3.0%	2.8%	4.7%	5.2%	5.2%	4.9%	6.9%	5.2%	32.3%
Active Listings		<b>2,147</b>	<b>1,851</b>	<b>296</b>	2,254	1,997	257	2,500	2,253	247
Change from prior year		-4.7%	-7.3%	15.2%	-9.8%	-11.4%	4.0%	-7.7%	-7.7%	-7.8%
Months' Supply		<b>3.7</b>	<b>3.4</b>	<b>6.6</b>	3.9	3.8	6.0	4.6	4.5	6.0
Change from prior year		-7.5%	-9.9%	10.1%	-14.3%	-15.7%	-0.8%	-13.7%	-12.3%	-30.3%
New Listings		<b>861</b>	<b>813</b>	<b>48</b>	926	827	99	888	816	72
Change from prior year		-7.0%	-1.7%	-51.5%	4.3%	1.3%	37.5%	-14.5%	-12.6%	-7.7%
Contracts Written		<b>738</b>	<b>696</b>	<b>42</b>	673	611	62	704	647	57
Change from prior year		9.7%	13.9%	-32.3%	-4.4%	-5.6%	8.8%	6.5%	4.5%	58.3%
Pending Contracts		<b>970</b>	<b>819</b>	<b>151</b>	957	874	83	1,034	943	91
Change from prior year		1.4%	-6.3%	81.9%	-7.4%	-7.3%	-8.8%	6.7%	5.7%	18.2%
Sales Volume (1,000s)		<b>88,776</b>	<b>74,564</b>	<b>14,212</b>	87,066	74,637	12,429	83,249	70,482	12,767
Change from prior year		2.0%	-0.1%	14.3%	4.6%	5.9%	-2.6%	16.9%	13.8%	37.4%
Average	Sale Price	<b>150,979</b>	<b>137,318</b>	<b>315,818</b>	152,481	141,358	289,054	153,313	140,403	311,391
	Change from prior year	-1.0%	-2.9%	9.3%	-0.5%	0.7%	-7.2%	9.3%	8.1%	3.9%
	List Price of Actives	<b>219,491</b>	<b>205,167</b>	<b>306,069</b>	211,527	197,758	317,235	201,896	188,503	322,705
	Change from prior year	3.8%	3.7%	-3.5%	4.8%	4.9%	-1.7%	6.8%	7.7%	2.7%
	Days on Market	<b>52</b>	<b>49</b>	<b>85</b>	60	59	80	63	60	100
	Change from prior year	-14.1%	-16.4%	6.7%	-5.1%	-3.0%	-20.7%	-10.4%	-13.1%	10.3%
Percent of List		<b>97.1%</b>	<b>96.7%</b>	<b>102.0%</b>	96.0%	95.5%	102.2%	96.5%	96.0%	101.8%
	Change from prior year	1.1%	1.2%	-0.1%	-0.4%	-0.5%	0.3%	0.3%	0.3%	-1.3%
	Percent of Original	<b>94.2%</b>	<b>93.4%</b>	<b>102.8%</b>	93.3%	92.5%	102.5%	93.6%	92.8%	102.5%
Change from prior year	1.0%	1.0%	0.2%	-0.3%	-0.4%	0.1%	1.0%	1.0%	-1.9%	
Median	Sale Price	<b>126,000</b>	<b>116,000</b>	<b>259,500</b>	125,000	115,500	263,974	125,000	115,000	223,000
	Change from prior year	0.8%	0.4%	-1.7%	0.0%	0.4%	18.4%	4.2%	0.4%	-16.6%
	List Price of Actives	<b>168,248</b>	<b>144,900</b>	<b>277,892</b>	154,900	134,900	269,082	137,500	124,300	254,669
	Change from prior year	8.6%	7.4%	3.3%	12.7%	8.5%	5.7%	2.7%	3.7%	1.9%
	Days on Market	<b>30</b>	<b>30</b>	<b>22</b>	34	36	3	37	37	37
	Change from prior year	-11.8%	-16.7%	633.3%	-8.1%	-2.7%	-91.9%	-29.5%	-30.2%	37.0%
Percent of List		<b>98.7%</b>	<b>98.3%</b>	<b>100.0%</b>	98.1%	97.7%	100.0%	98.2%	97.9%	100.0%
	Change from prior year	0.6%	0.6%	0.0%	-0.1%	-0.2%	0.0%	0.9%	1.0%	-1.3%
Percent of Original		<b>96.6%</b>	<b>96.3%</b>	<b>100.3%</b>	96.4%	95.9%	101.1%	96.1%	95.5%	100.0%
Change from prior year		0.3%	0.4%	-0.7%	0.2%	0.4%	1.1%	0.8%	1.0%	-2.2%



# YEAR-TO-DATE STATISTICS

## SUMMARY >>

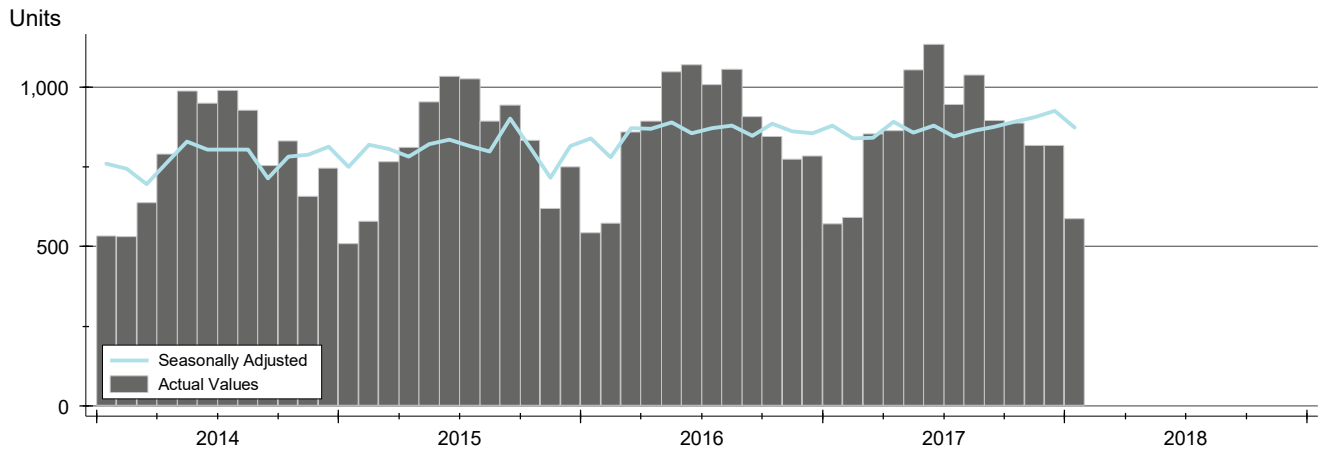
**YTD BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 2/8/2018**

Year-to-Date Activity By Property Type		2018			2017			2016		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>588</b>	<b>543</b>	<b>45</b>	571	528	43	543	502	41
Change from prior year		3.0%	2.8%	4.7%	5.2%	5.2%	4.9%	6.9%	5.2%	32.3%
New Listings		<b>861</b>	<b>813</b>	<b>48</b>	926	827	99	888	816	72
Change from prior year		-7.0%	-1.7%	-51.5%	4.3%	1.3%	37.5%	-14.5%	-12.6%	-7.7%
Contracts Written		<b>738</b>	<b>696</b>	<b>42</b>	673	611	62	704	647	57
Change from prior year		9.7%	13.9%	-32.3%	-4.4%	-5.6%	8.8%	6.5%	4.5%	58.3%
Sales Volume (1,000s)		<b>88,776</b>	<b>74,564</b>	<b>14,212</b>	87,066	74,637	12,429	83,249	70,482	12,767
Change from prior year		2.0%	-0.1%	14.3%	4.6%	5.9%	-2.6%	16.9%	13.8%	37.4%
Average	Sale Price	<b>150,979</b>	<b>137,318</b>	<b>315,818</b>	152,481	141,358	289,054	153,313	140,403	311,391
	Change from prior year	-1.0%	-2.9%	9.3%	-0.5%	0.7%	-7.2%	9.3%	8.1%	3.9%
	Days on Market	<b>52</b>	<b>49</b>	<b>85</b>	60	59	80	63	60	100
	Change from prior year	-14.1%	-16.4%	6.7%	-5.1%	-3.0%	-20.7%	-10.4%	-13.1%	10.3%
	Percent of List	<b>97.1%</b>	<b>96.7%</b>	<b>102.0%</b>	96.0%	95.5%	102.2%	96.5%	96.0%	101.8%
	Change from prior year	1.1%	1.2%	-0.1%	-0.4%	-0.5%	0.3%	0.3%	0.3%	-1.3%
Median	Percent of Original	<b>94.2%</b>	<b>93.4%</b>	<b>102.8%</b>	93.3%	92.5%	102.5%	93.6%	92.8%	102.5%
	Change from prior year	1.0%	1.0%	0.2%	-0.3%	-0.4%	0.1%	1.0%	1.0%	-1.9%
	Sale Price	<b>126,000</b>	<b>116,000</b>	<b>259,500</b>	125,000	115,500	263,974	125,000	115,000	223,000
	Change from prior year	0.8%	0.4%	-1.7%	0.0%	0.4%	18.4%	4.2%	0.4%	-16.6%
	Days on Market	<b>30</b>	<b>30</b>	<b>22</b>	34	36	3	37	37	37
	Change from prior year	-11.8%	-16.7%	633.3%	-8.1%	-2.7%	-91.9%	-29.5%	-30.2%	37.0%
Median	Percent of List	<b>98.7%</b>	<b>98.3%</b>	<b>100.0%</b>	98.1%	97.7%	100.0%	98.2%	97.9%	100.0%
	Change from prior year	0.6%	0.6%	0.0%	-0.1%	-0.2%	0.0%	0.9%	1.0%	-1.3%
	Percent of Original	<b>96.6%</b>	<b>96.3%</b>	<b>100.3%</b>	96.4%	95.9%	101.1%	96.1%	95.5%	100.0%
	Change from prior year	0.3%	0.4%	-0.7%	0.2%	0.4%	1.1%	0.8%	1.0%	-2.2%

# CLOSED LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Closed Listings		January			Year-to-Date		
		2018	2017	Change	2018	2017	Change
Closed Listings		<b>588</b>	571	3.0%	<b>588</b>	571	3.0%
Volume (1,000s)		<b>88,776</b>	87,066	2.0%	<b>88,776</b>	87,066	2.0%
Average	Sale Price	<b>150,979</b>	152,481	-1.0%	<b>150,979</b>	152,481	-1.0%
	Days on Market	<b>52</b>	60	-14.1%	<b>52</b>	60	-14.1%
	Percent of List	<b>97.1%</b>	96.0%	1.1%	<b>97.1%</b>	96.0%	1.1%
	Percent of Original	<b>94.2%</b>	93.3%	1.0%	<b>94.2%</b>	93.3%	1.0%
Median	Sale Price	<b>126,000</b>	125,000	0.8%	<b>126,000</b>	125,000	0.8%
	Days on Market	<b>30</b>	34	-11.8%	<b>30</b>	34	-11.8%
	Percent of List	<b>98.7%</b>	98.1%	0.6%	<b>98.7%</b>	98.1%	0.6%
	Percent of Original	<b>96.6%</b>	96.4%	0.3%	<b>96.6%</b>	96.4%	0.3%

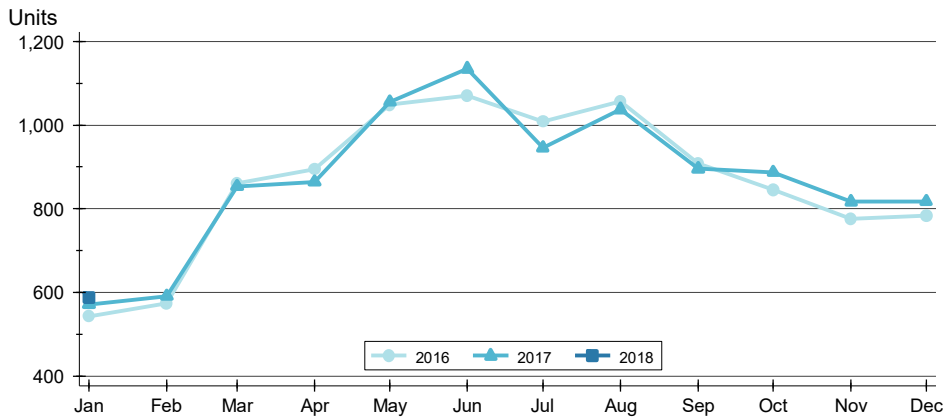
A total of 588 homes sold in South Central Kansas in January, up from 571 units in January 2017. Total sales volume rose to \$88.8 million compared to \$87.1 million in the previous year.

The median sales price in January was \$126,000, up 0.8% compared to the prior year. Median days on market was 30 days, up from 29 days in December, but down from 34 in January 2017.

# CLOSED LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

**BY MONTH** »



Month	2016	2017	2018
January	543	571	588
February	573	591	588
March	860	853	864
April	894	864	1,049
May	1,049	1,055	1,071
June	1,071	1,135	1,009
July	1,009	946	1,057
August	1,057	1,038	908
September	908	896	845
October	845	887	775
November	775	817	784
December	784	818	818

**BY PRICE RANGE** »

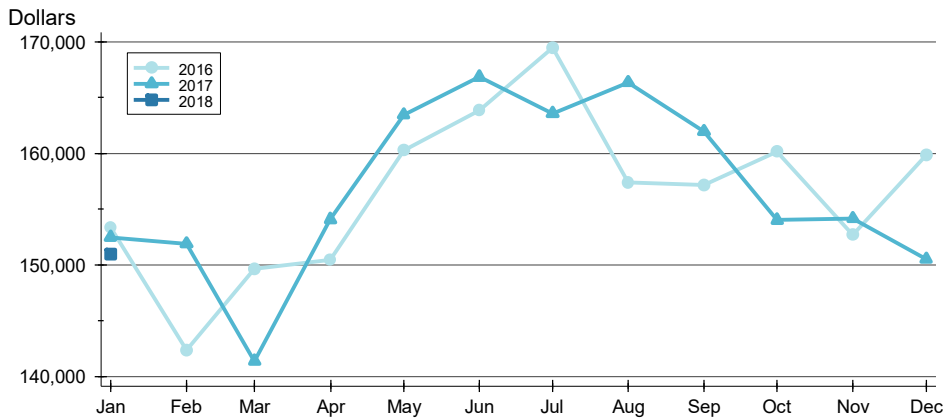
Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	27	4.6%	462	17,107	17,900	41	30	85.1%	85.7%	78.6%	76.7%
\$25,000-\$49,999	75	12.8%	2,719	36,251	35,000	51	30	94.6%	95.4%	88.0%	90.3%
\$50,000-\$99,999	142	24.1%	10,922	76,912	77,950	40	23	96.9%	99.2%	93.8%	96.4%
\$100,000-\$124,999	44	7.5%	4,991	113,438	115,000	39	29	96.1%	97.5%	94.0%	95.8%
\$125,000-\$149,999	57	9.7%	7,835	137,461	137,500	56	34	98.5%	99.6%	95.0%	96.7%
\$150,000-\$174,999	53	9.0%	8,575	161,797	163,500	38	30	98.3%	99.6%	96.5%	98.1%
\$175,000-\$199,999	46	7.8%	8,479	184,318	183,000	53	33	98.6%	99.5%	97.2%	98.7%
\$200,000-\$249,999	60	10.2%	13,400	223,329	220,000	49	36	99.0%	99.2%	97.4%	97.7%
\$250,000-\$299,999	37	6.3%	10,028	271,017	272,500	92	76	98.0%	98.4%	95.4%	96.5%
\$300,000-\$399,999	29	4.9%	10,272	354,216	360,000	67	38	98.2%	98.7%	96.0%	97.4%
\$400,000-\$499,999	7	1.2%	3,035	433,610	431,308	79	110	96.2%	95.8%	94.5%	93.8%
\$500,000-\$749,999	9	1.5%	5,465	607,231	580,500	149	49	102.4%	98.6%	102.6%	95.6%
\$750,000-\$999,999	1	0.2%	850	850,000	850,000	28	28	94.5%	94.5%	94.5%	94.5%
\$1,000,000 and up	1	0.2%	1,743	1,743,000	1,743,000	215	215	94.2%	94.2%	94.2%	94.2%
All price ranges	588	100.0%	88,776	150,979	126,000	52	30	97.1%	98.7%	94.2%	96.6%



# CLOSED LISTINGS ANALYSIS

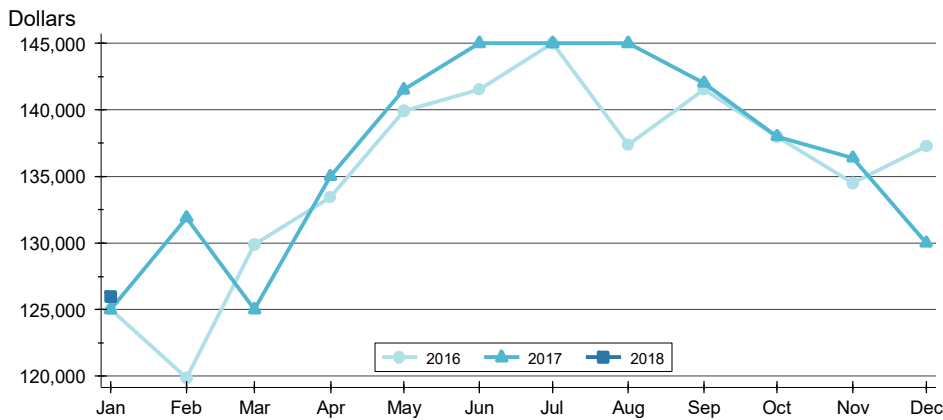
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

## AVERAGE PRICE >>



Month	2016	2017	2018
January	153,313	152,481	150,979
February	142,349	151,891	151,891
March	149,651	141,375	141,375
April	150,456	154,073	154,073
May	160,273	163,487	163,487
June	163,848	166,860	166,860
July	169,506	163,607	163,607
August	157,370	166,367	166,367
September	157,173	161,984	161,984
October	160,166	154,015	154,015
November	152,696	154,162	154,162
December	159,886	150,515	150,515

## MEDIAN PRICE >>

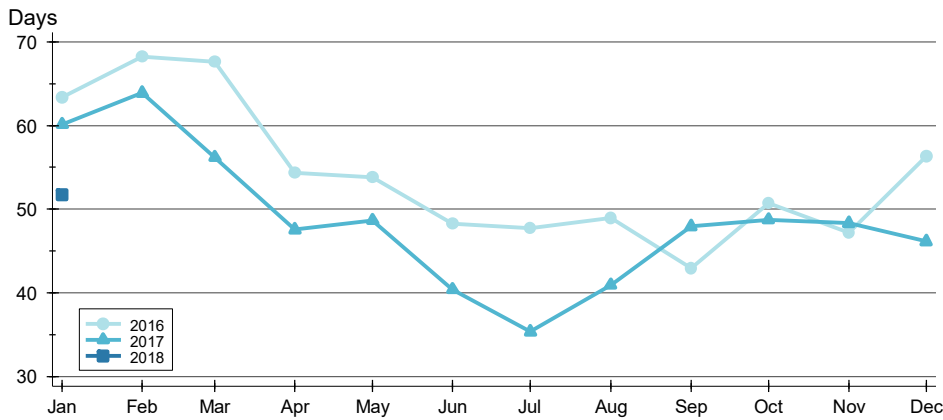


Month	2016	2017	2018
January	125,000	125,000	126,000
February	119,900	131,900	131,900
March	129,900	125,000	125,000
April	133,450	135,000	135,000
May	139,900	141,500	141,500
June	141,500	145,000	145,000
July	145,000	145,000	145,000
August	137,350	145,000	145,000
September	141,500	142,000	142,000
October	138,000	138,000	138,000
November	134,500	136,400	136,400
December	137,263	130,000	130,000

# CLOSED LISTINGS ANALYSIS

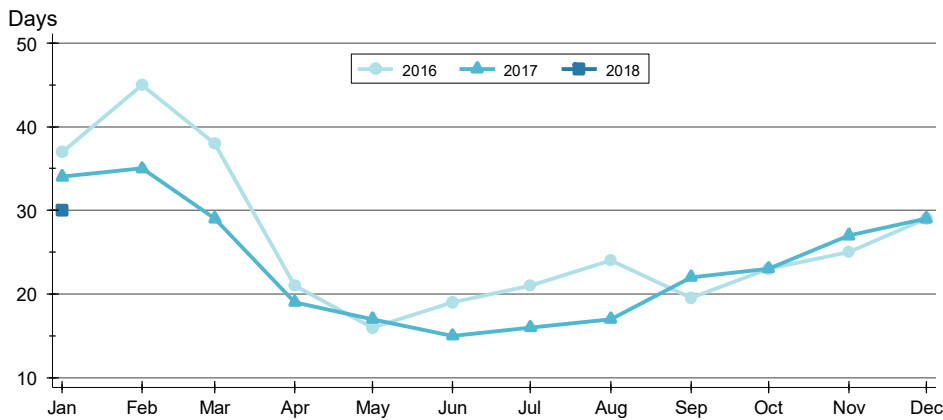
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

## AVERAGE DOM



Month	2016	2017	2018
January	63	60	52
February	68	64	
March	68	56	
April	54	48	
May	54	49	
June	48	40	
July	48	35	
August	49	41	
September	43	48	
October	51	49	
November	47	48	
December	56	46	

## MEDIAN DOM



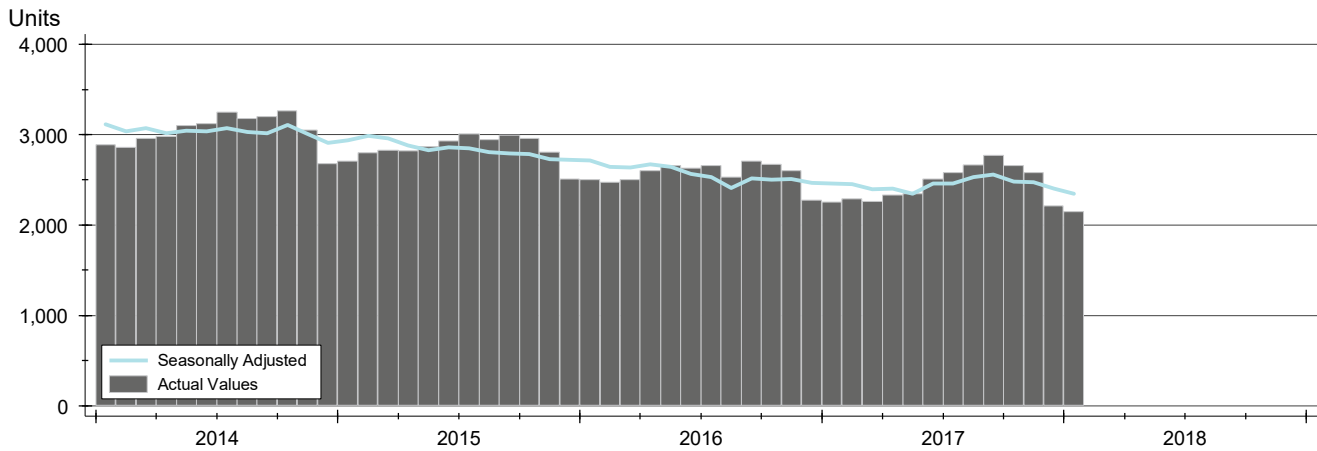
Month	2016	2017	2018
January	37	34	30
February	45	35	
March	38	29	
April	21	19	
May	16	17	
June	19	15	
July	21	16	
August	24	17	
September	20	22	
October	23	23	
November	25	27	
December	29	29	



# ACTIVE LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

**HISTORY >>**



**SUMMARY >>**

Summary Statistics for Active Listings		End of January		
		2018	2017	Change
Active Listings		<b>2,147</b>	2,254	-4.7%
Months' Supply		<b>3.7</b>	3.9	-7.5%
Volume (1,000s)		<b>471,248</b>	476,782	-1.2%
Average	List Price	<b>219,491</b>	211,527	3.8%
	Days on Market	<b>110</b>	114	-4.1%
	Percent of Original	<b>97.4%</b>	97.3%	0.1%
Median	List Price	<b>168,248</b>	154,900	8.6%
	Days on Market	<b>78</b>	79	-1.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 2,147 homes were available for sale in South Central Kansas at the end of January. This represents a 3.7 months' supply of active listings.

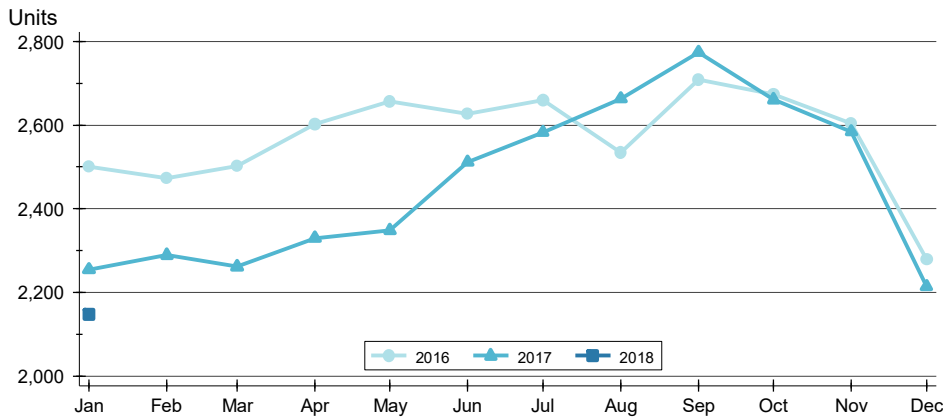
The median list price of homes on the market at the end of January was \$168,248, up 8.6% from 2017. The typical time on market for active listings was 78 days, down from 79 days a year earlier.



# ACTIVE LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

## BY MONTH »



Month	2016	2017	2018
January	2,500	2,254	2,147
February	2,473	2,289	
March	2,503	2,261	
April	2,603	2,330	
May	2,656	2,348	
June	2,628	2,512	
July	2,660	2,583	
August	2,534	2,663	
September	2,709	2,774	
October	2,673	2,661	
November	2,604	2,584	
December	2,278	2,214	

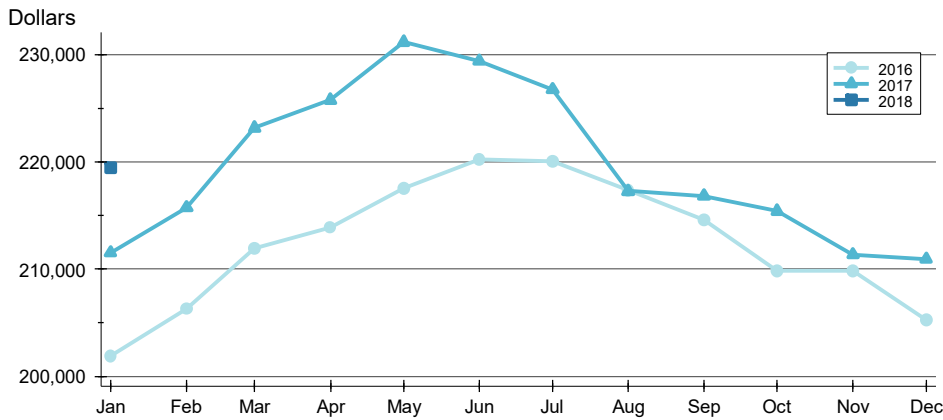
## BY PRICE RANGE »

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	77	3.6%	679	2.9	8,818	1,800	108	66	92.9%	100.0%
\$25,000-\$49,999	155	7.2%	6,087	2.1	39,269	39,900	122	88	93.7%	100.0%
\$50,000-\$99,999	440	20.5%	32,766	3.1	74,467	74,900	113	77	96.3%	100.0%
\$100,000-\$124,999	119	5.5%	13,495	2.7	113,400	115,000	71	62	98.0%	100.0%
\$125,000-\$149,999	159	7.4%	21,898	2.8	137,721	138,000	76	56	97.8%	100.0%
\$150,000-\$174,999	135	6.3%	22,013	2.5	163,056	163,000	80	64	98.8%	100.0%
\$175,000-\$199,999	129	6.0%	24,227	2.8	187,804	187,000	89	73	98.3%	100.0%
\$200,000-\$249,999	230	10.7%	52,860	3.8	229,826	229,900	114	87	98.0%	100.0%
\$250,000-\$299,999	199	9.3%	54,771	5.4	275,232	274,900	120	104	98.8%	100.0%
\$300,000-\$399,999	206	9.6%	71,230	7.1	345,775	339,900	121	88	99.1%	100.0%
\$400,000-\$499,999	103	4.8%	45,828	14.7	444,935	439,900	138	99	98.3%	100.0%
\$500,000-\$749,999	83	3.9%	50,917	9.2	613,457	599,900	160	133	98.4%	100.0%
\$750,000-\$999,999	23	1.1%	20,273	23.0	881,449	874,900	194	165	97.0%	100.0%
\$1,000,000 and up	27	1.3%	40,597	27.0	1,503,601	1,236,949	248	238	97.8%	100.0%
All price ranges	2,147	100.0%	471,248	3.7	219,491	168,248	110	78	97.4%	100.0%

# ACTIVE LISTINGS ANALYSIS

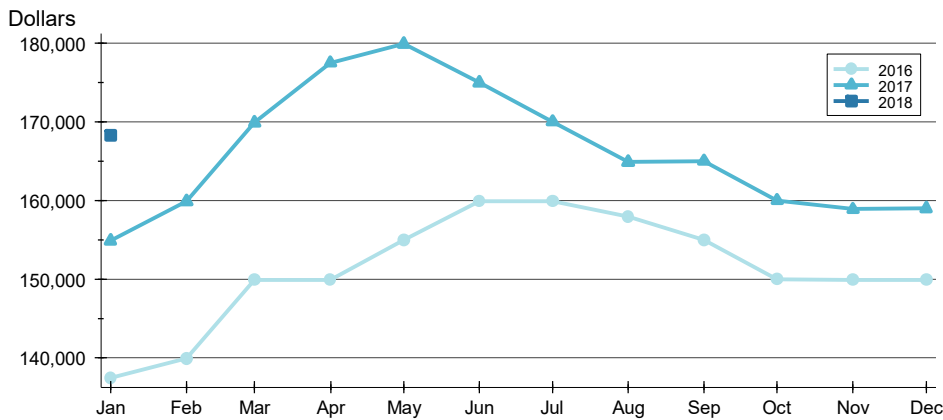
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

## AVERAGE PRICE >>



Month	2016	2017	2018
January	201,896	211,527	219,491
February	206,300	215,732	216,000
March	211,960	223,171	223,000
April	213,848	225,771	226,000
May	217,509	231,189	231,000
June	220,272	229,403	229,000
July	220,064	226,760	227,000
August	217,371	217,266	217,000
September	214,568	216,820	217,000
October	209,842	215,409	216,000
November	209,842	211,349	211,000
December	205,282	210,949	211,000

## MEDIAN PRICE >>

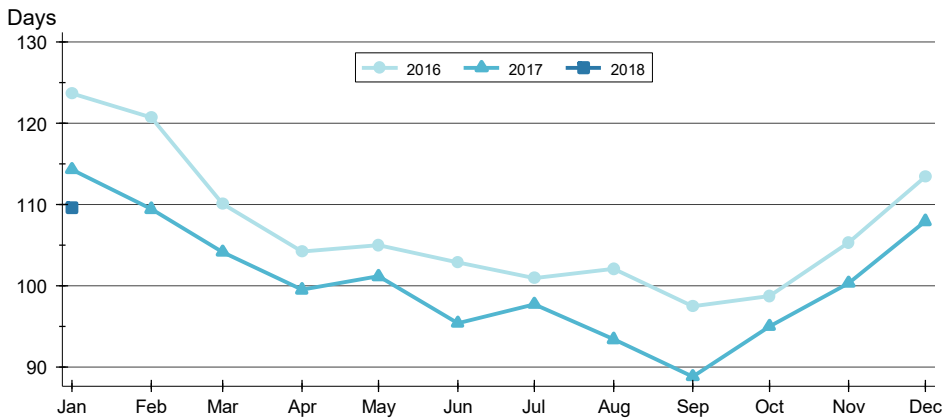


Month	2016	2017	2018
January	137,500	154,900	168,248
February	139,900	159,900	160,000
March	149,900	169,900	170,000
April	149,900	177,500	178,000
May	155,000	179,900	180,000
June	159,900	175,000	175,000
July	159,900	170,000	170,000
August	157,950	164,900	165,000
September	155,000	165,000	165,000
October	150,000	160,000	160,000
November	149,900	158,900	159,000
December	149,900	159,000	159,000

# ACTIVE LISTINGS ANALYSIS

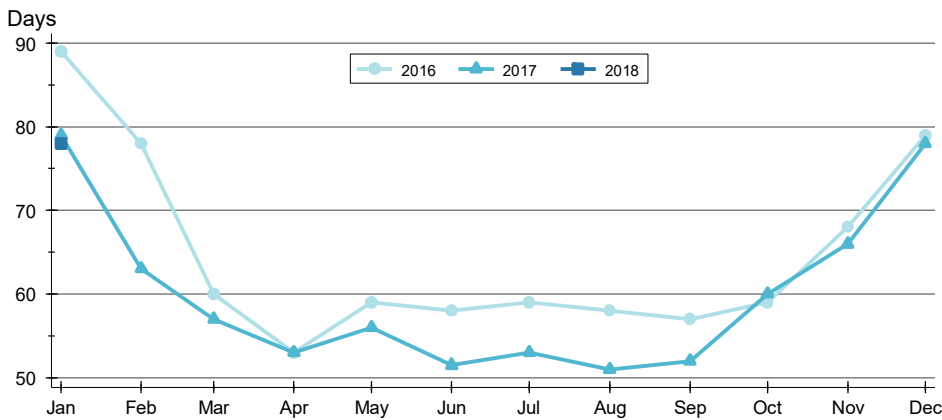
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

## AVERAGE DOM >>



Month	2016	2017	2018
January	124	114	110
February	121	109	110
March	110	104	104
April	104	99	104
May	105	101	101
June	103	95	95
July	101	98	98
August	102	93	93
September	97	89	89
October	99	95	95
November	105	100	100
December	113	108	108

## MEDIAN DOM >>



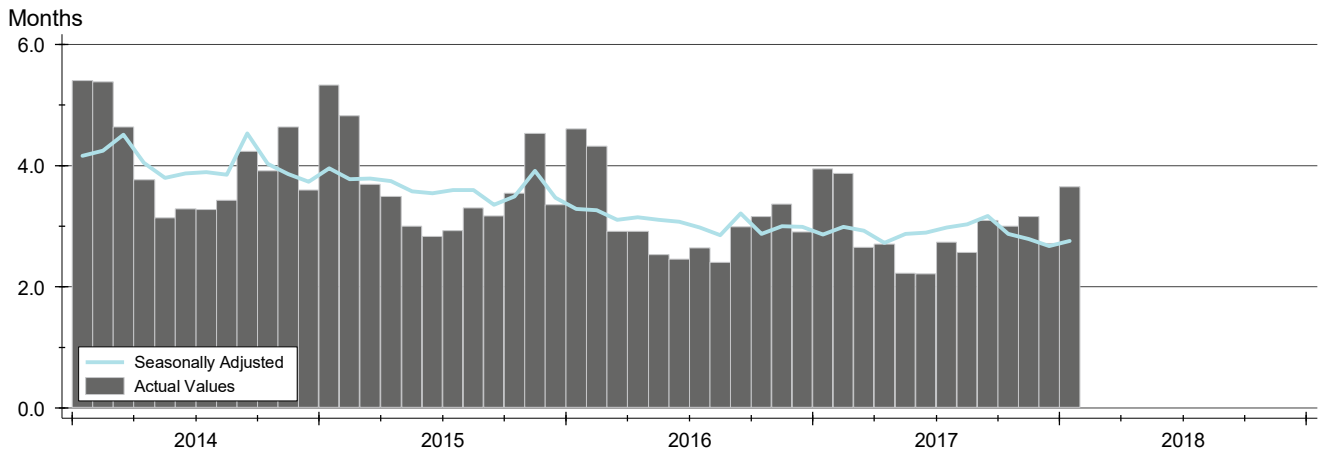
Month	2016	2017	2018
January	89	79	78
February	78	63	63
March	60	57	57
April	53	53	53
May	59	56	56
June	58	52	52
July	59	53	53
August	58	51	51
September	57	52	52
October	59	60	60
November	68	66	66
December	79	78	78



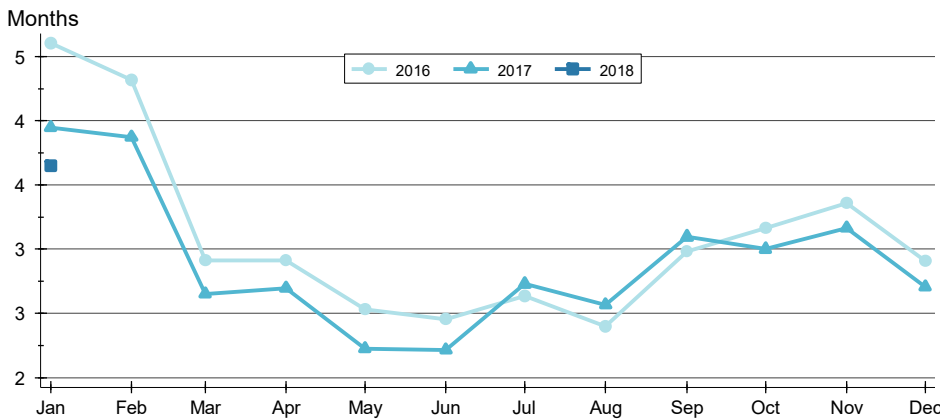
# MONTHS' SUPPLY ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

**HISTORY** >>



**BY MONTH** >>

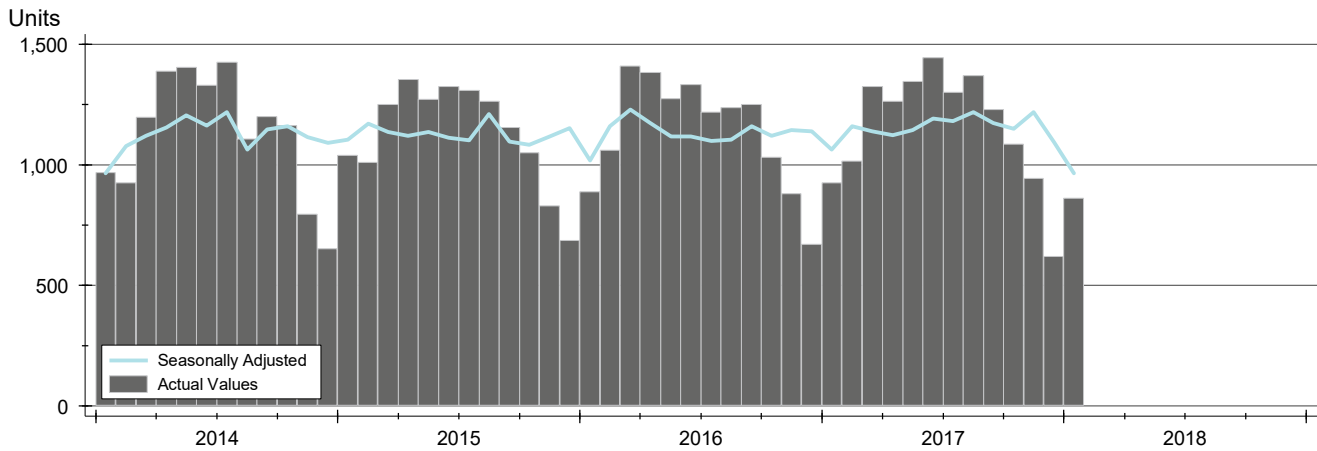


Month	2016	2017	2018
January	4.6	3.9	3.7
February	4.3	3.9	
March	2.9	2.7	
April	2.9	2.7	
May	2.5	2.2	
June	2.5	2.2	
July	2.6	2.7	
August	2.4	2.6	
September	3.0	3.1	
October	3.2	3.0	
November	3.4	3.2	
December	2.9	2.7	

# NEW LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for New Listings		January		
		2018	2017	Change
Current Month	New Listings	<b>861</b>	926	-7.0%
	Volume (1,000s)	<b>156,168</b>	161,303	-3.2%
	Average List Price	<b>181,379</b>	174,193	4.1%
	Median List Price	<b>149,900</b>	144,900	3.5%
YTD	New Listings	<b>861</b>	926	-7.0%
	Volume (1,000s)	<b>156,168</b>	161,303	-3.2%
	Average List Price	<b>181,379</b>	174,193	4.1%
	Median List Price	<b>149,900</b>	144,900	3.5%

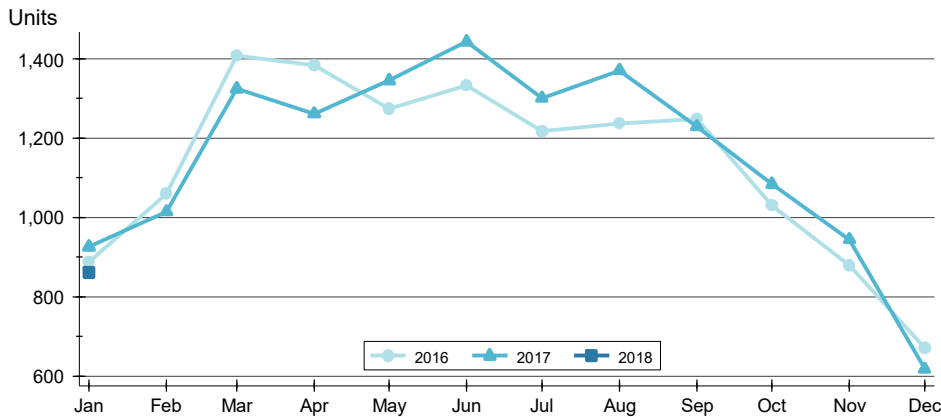
A total of 861 new listings were added in South Central Kansas during January, down 7.0% from the same month in 2017.

The median list price of these homes was \$149,900 up from \$144,900 in 2017.

# NEW LISTINGS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**



Month	2016	2017	2018
January	888	926	861
February	1,060	1,015	
March	1,409	1,325	
April	1,384	1,262	
May	1,274	1,346	
June	1,333	1,444	
July	1,218	1,301	
August	1,237	1,371	
September	1,249	1,230	
October	1,031	1,084	
November	879	945	
December	671	618	

## BY PRICE RANGE >>

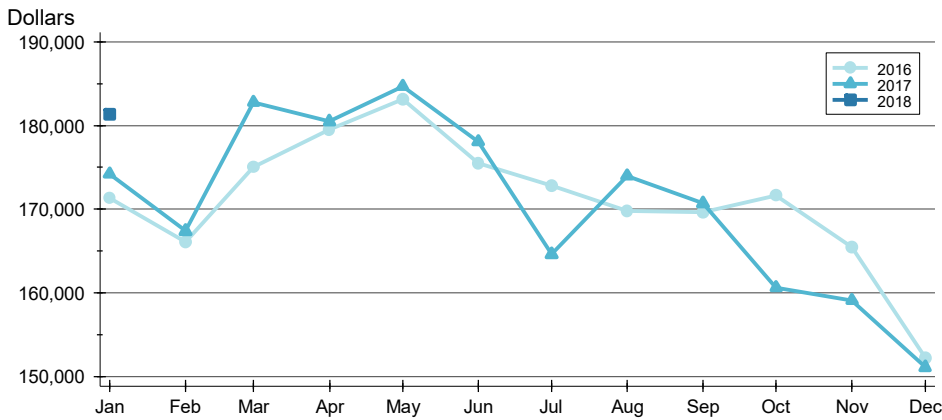
Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	27	3.1%	270	10,008	10,900
\$25,000-\$49,999	63	7.3%	2,473	39,252	40,000
\$50,000-\$99,999	160	18.6%	12,018	75,109	74,900
\$100,000-\$124,999	68	7.9%	7,749	113,954	115,000
\$125,000-\$149,999	93	10.8%	12,833	137,984	139,500
\$150,000-\$174,999	93	10.8%	15,120	162,578	162,500
\$175,000-\$199,999	65	7.5%	12,244	188,365	187,000
\$200,000-\$249,999	75	8.7%	17,164	228,854	229,900
\$250,000-\$299,999	57	6.6%	15,750	276,322	275,000
\$300,000-\$399,999	57	6.6%	19,518	342,426	339,900
\$400,000-\$499,999	33	3.8%	14,759	447,250	439,900
\$500,000-\$749,999	17	2.0%	10,190	599,394	589,900
\$750,000-\$999,999	6	0.7%	5,419	903,217	897,450
\$1,000,000 and up	2	0.2%	2,499	1,249,500	1,249,500
All price ranges	861	100.0%	156,168	181,379	149,900



**NEW LISTINGS ANALYSIS**

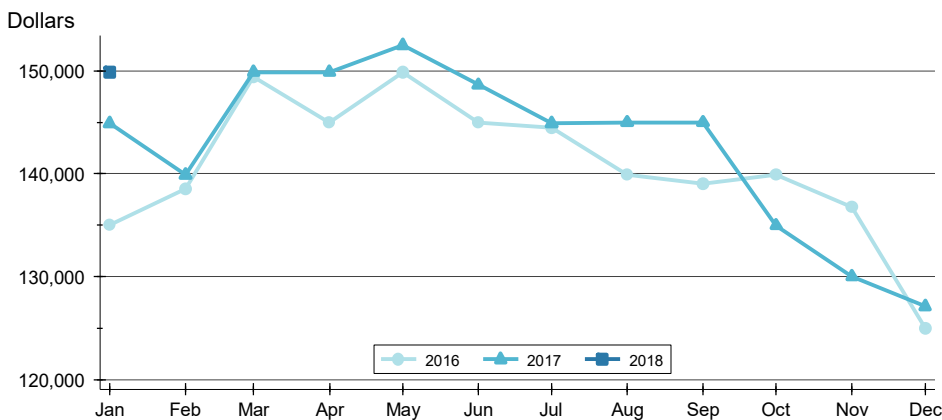
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

**AVERAGE PRICE** >>



Month	2016	2017	2018
January	171,318	174,193	181,379
February	166,115	167,366	167,366
March	175,044	182,787	182,787
April	179,529	180,507	180,507
May	183,174	184,702	184,702
June	175,471	178,061	178,061
July	172,781	164,603	164,603
August	169,780	173,961	173,961
September	169,606	170,705	170,705
October	171,613	160,647	160,647
November	165,492	159,075	159,075
December	152,234	151,093	151,093

**MEDIAN PRICE** >>



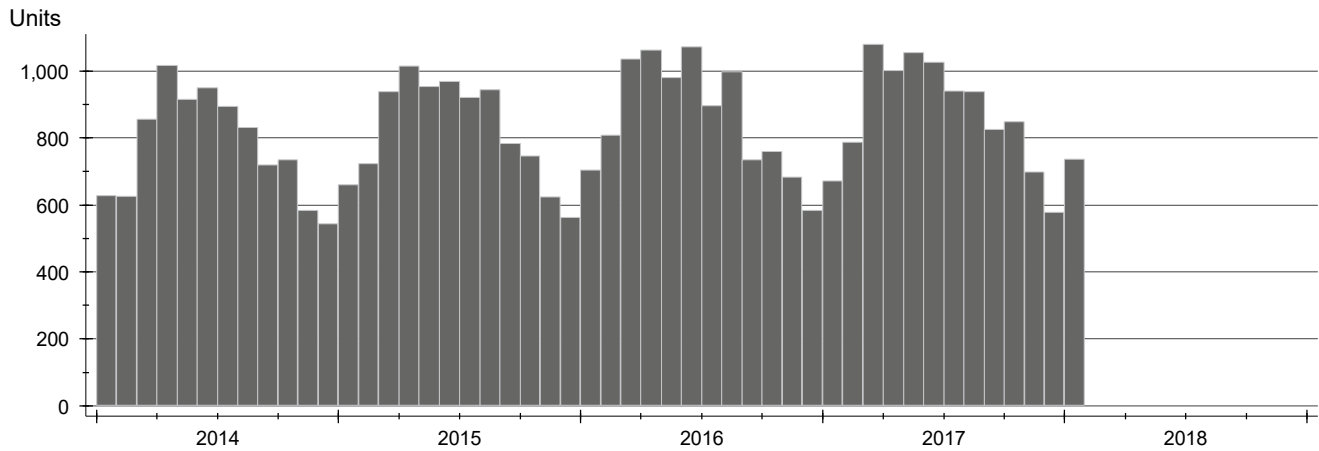
Month	2016	2017	2018
January	135,000	144,900	149,900
February	138,500	139,900	139,900
March	149,400	149,900	149,900
April	145,000	149,900	149,900
May	149,900	152,500	152,500
June	145,000	148,650	148,650
July	144,500	144,900	144,900
August	139,900	145,000	145,000
September	139,000	145,000	145,000
October	139,900	134,950	134,950
November	136,750	130,000	130,000
December	125,000	127,100	127,100



# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**



**SUMMARY** >>

Summary Statistics for Contracts Written		January			Year-to-Date		
		2018	2017	Change	2018	2017	Change
Closed Listings		<b>738</b>	673	9.7%	<b>738</b>	673	9.7%
Volume (1,000s)		<b>113,699</b>	109,843	3.5%	<b>113,699</b>	109,843	3.5%
Average	Sale Price	<b>154,064</b>	163,213	-5.6%	<b>154,064</b>	163,213	-5.6%
	Days on Market	<b>63</b>	68	-7.2%	<b>63</b>	68	-7.2%
	Percent of Original	<b>96.1%</b>	93.5%	2.9%	<b>96.1%</b>	93.5%	2.9%
Median	Sale Price	<b>134,900</b>	139,900	-3.6%	<b>134,900</b>	139,900	-3.6%
	Days on Market	<b>38</b>	36	5.6%	<b>38</b>	36	5.6%
	Percent of Original	<b>100.0%</b>	96.7%	3.5%	<b>100.0%</b>	96.7%	3.5%

A total of 738 contracts for sale were written in South Central Kansas during the month of January, up from 673 in 2017. The median list price of these homes was \$134,900, down from \$139,900 the prior year.

Half of the homes that went under contract in January were on the market less than 38 days, compared to 36 days in January 2017.



# JANUARY 2018 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

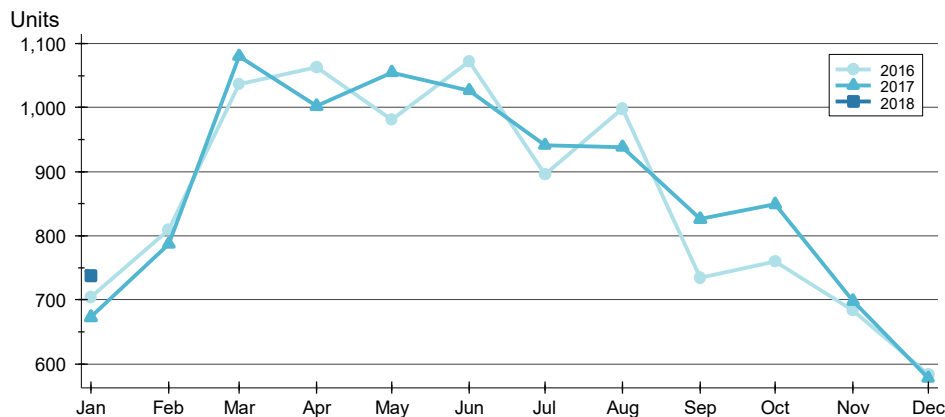


South Central Kansas MLS

### CONTRACTS WRITTEN ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018

#### BY MONTH >>



Month	2016	2017	2018
January	704	673	738
February	809	787	809
March	1,037	1,080	1,037
April	1,063	1,002	1,063
May	981	1,055	981
June	1,072	1,027	1,072
July	896	941	896
August	998	938	998
September	735	826	735
October	760	849	760
November	683	698	683
December	584	578	584

#### BY PRICE RANGE >>

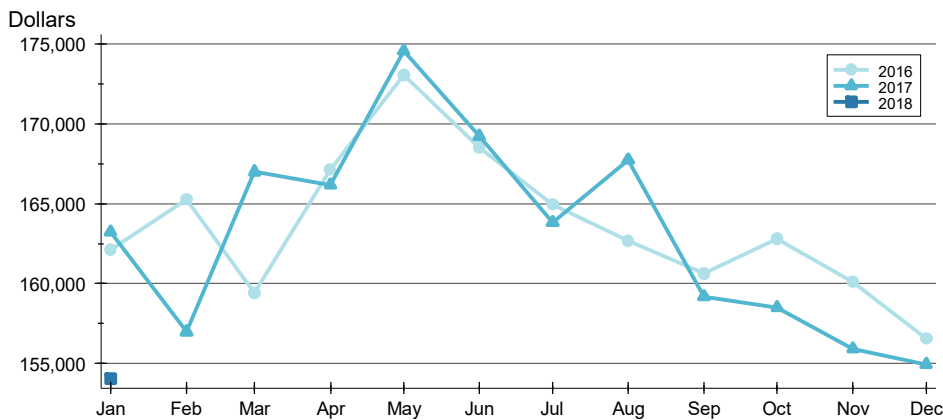
Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	19	2.6%	316	16,605	17,500	65	70	83.2%	88.6%
\$25,000-\$49,999	64	8.7%	2,485	38,825	39,950	69	20	89.4%	91.4%
\$50,000-\$99,999	180	24.4%	13,891	77,174	78,600	64	53	95.3%	100.0%
\$100,000-\$124,999	66	8.9%	7,464	113,096	113,950	52	41	96.5%	100.0%
\$125,000-\$149,999	105	14.2%	14,411	137,250	138,500	44	23	97.7%	100.0%
\$150,000-\$174,999	81	11.0%	13,272	163,846	164,900	33	13	98.5%	100.0%
\$175,000-\$199,999	73	9.9%	13,800	189,046	189,900	73	30	98.4%	100.0%
\$200,000-\$249,999	56	7.6%	12,599	224,990	224,950	58	38	98.4%	100.0%
\$250,000-\$299,999	34	4.6%	9,340	274,712	274,700	90	61	99.4%	100.0%
\$300,000-\$399,999	33	4.5%	11,393	345,250	340,000	111	43	98.0%	100.0%
\$400,000-\$499,999	11	1.5%	4,893	444,836	449,000	69	45	97.9%	100.0%
\$500,000-\$749,999	7	0.9%	4,474	639,087	639,900	159	126	95.6%	98.1%
\$750,000-\$999,999	2	0.3%	1,940	970,000	970,000	362	362	82.6%	82.6%
\$1,000,000 and up	2	0.3%	2,650	1,325,000	1,325,000	306	306	92.6%	92.6%
All price ranges	738	100.0%	113,699	154,064	134,900	63	38	96.1%	100.0%



## CONTRACTS WRITTEN ANALYSIS

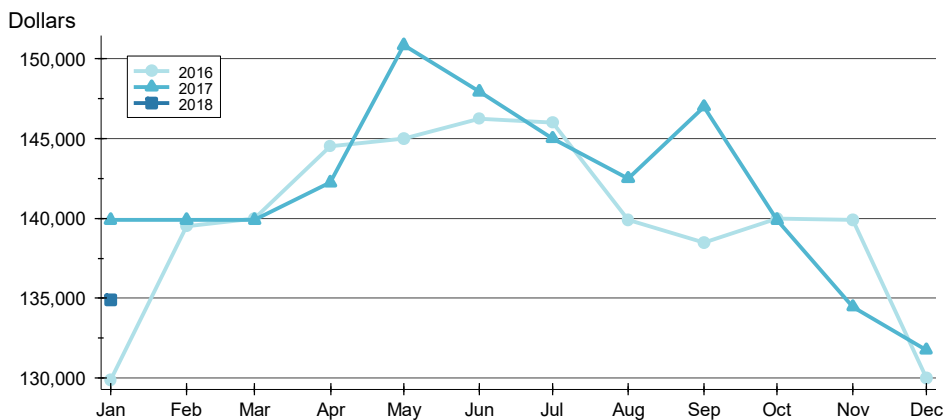
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018

### AVERAGE PRICE >>



Month	2016	2017	2018
January	162,105	163,213	154,064
February	165,258	156,975	156,975
March	159,413	166,990	166,990
April	167,142	166,175	166,175
May	173,071	174,574	174,574
June	168,484	169,212	169,212
July	164,954	163,822	163,822
August	162,678	167,731	167,731
September	160,643	159,193	159,193
October	162,811	158,496	158,496
November	160,086	155,917	155,917
December	156,545	154,931	154,931

### MEDIAN PRICE >>

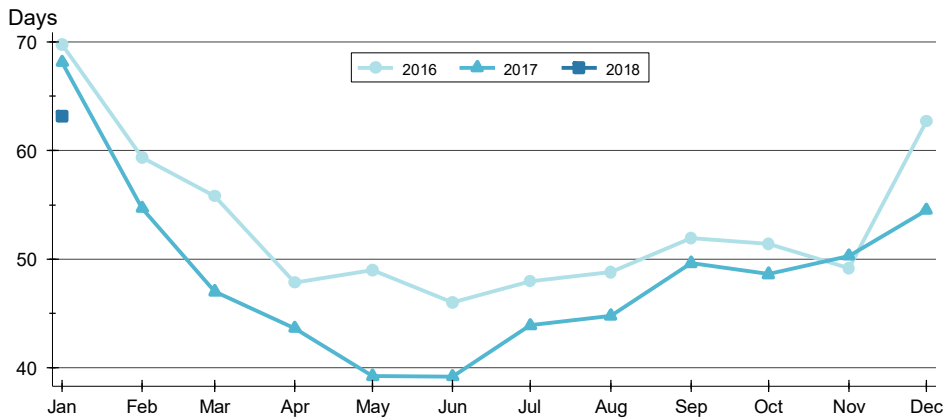


Month	2016	2017	2018
January	129,900	139,900	134,900
February	139,500	139,900	139,900
March	140,000	139,900	139,900
April	144,500	142,250	142,250
May	145,000	150,863	150,863
June	146,250	147,950	147,950
July	146,000	145,000	145,000
August	139,900	142,500	142,500
September	138,500	147,000	147,000
October	140,000	139,900	139,900
November	139,900	134,450	134,450
December	130,000	131,750	131,750

# CONTRACTS WRITTEN ANALYSIS

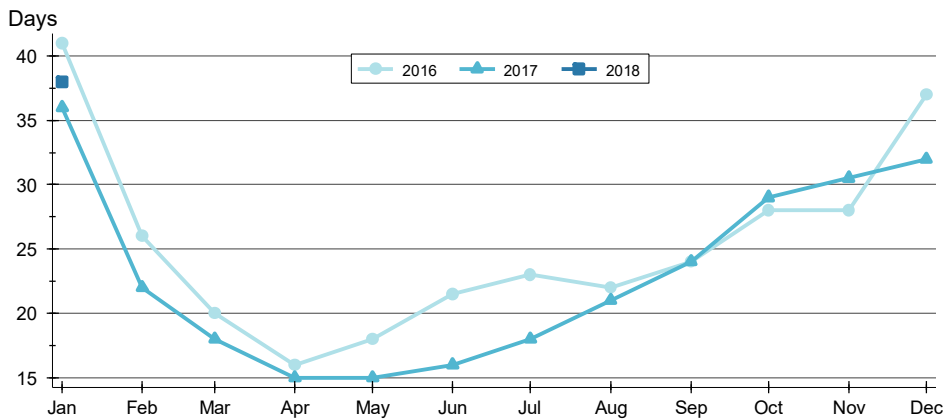
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

## AVERAGE DOM >>



Month	2016	2017	2018
January	70	68	63
February	59	55	
March	56	47	
April	48	44	
May	49	39	
June	46	39	
July	48	44	
August	49	45	
September	52	50	
October	51	49	
November	49	50	
December	63	55	

## MEDIAN DOM >>

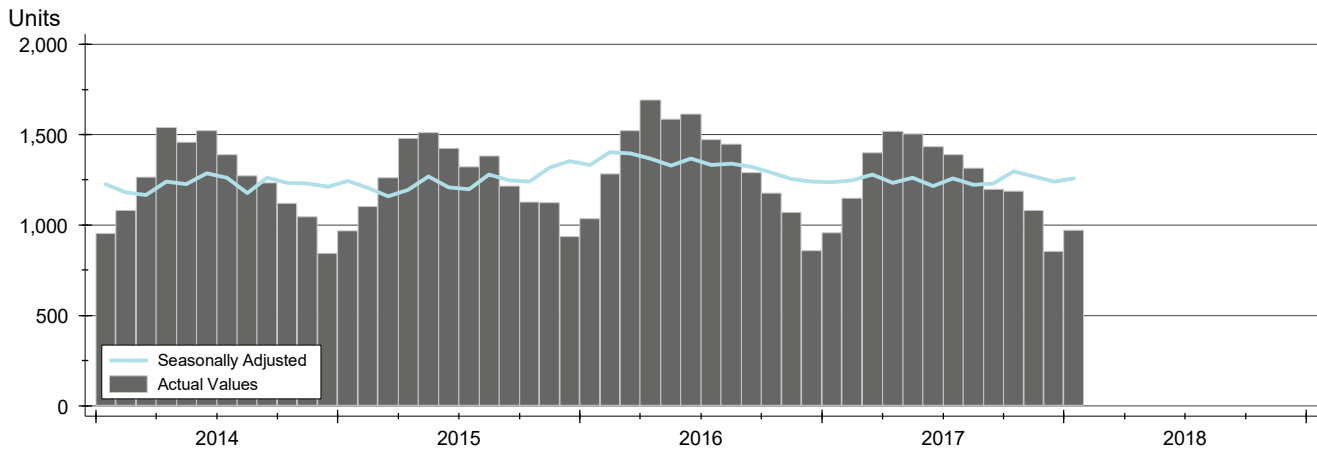


Month	2016	2017	2018
January	41	36	38
February	26	22	
March	20	18	
April	16	15	
May	18	15	
June	22	16	
July	23	18	
August	22	21	
September	24	24	
October	28	29	
November	28	31	
December	37	32	

# PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Active Listings		End of January		
		2018	2017	Change
Active Listings		<b>970</b>	957	1.4%
Volume (1,000s)		<b>175,147</b>	161,652	8.3%
Average	List Price	<b>180,564</b>	168,915	6.9%
	Days on Market	<b>62</b>	64	-2.9%
	Percent of Original	<b>97.5%</b>	96.9%	0.6%
Median	List Price	<b>148,900</b>	142,250	4.7%
	Days on Market	<b>30</b>	35	-14.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 970 listings in South Central Kansas had contracts pending at the end of January, up from 957 contracts pending at the end of January 2017.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.



# JANUARY 2018 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

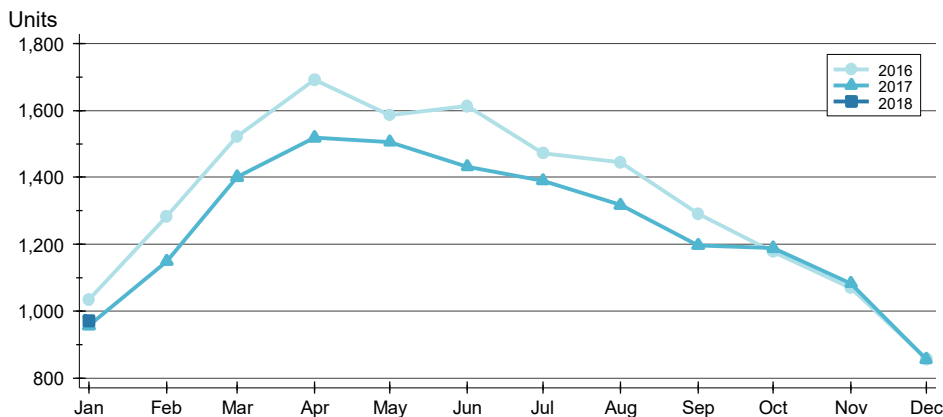


South Central Kansas MLS

### PENDING CONTRACTS ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018

#### BY MONTH >>



Month	2016	2017	2018
January	1,034	957	970
February	1,284	1,149	1,149
March	1,522	1,400	1,400
April	1,693	1,518	1,518
May	1,586	1,505	1,505
June	1,613	1,432	1,432
July	1,472	1,390	1,390
August	1,446	1,317	1,317
September	1,290	1,197	1,197
October	1,177	1,188	1,188
November	1,069	1,083	1,083
December	857	855	855

#### BY PRICE RANGE >>

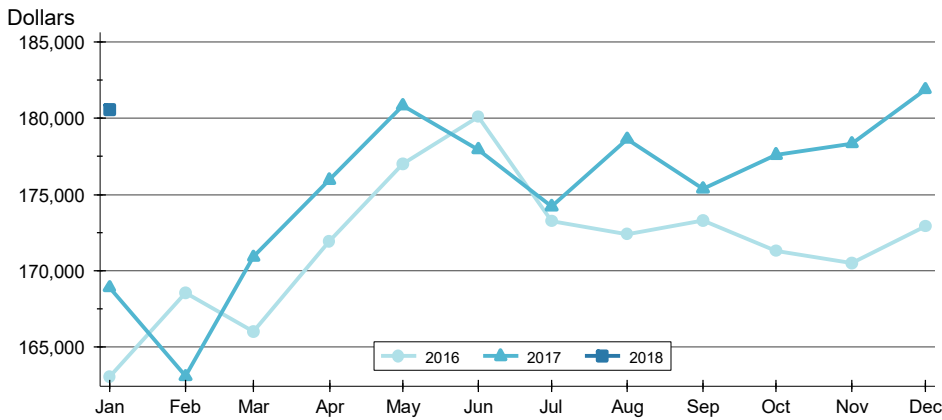
Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	16	1.6%	243	15,194	15,000	74	76	82.7%	88.2%
\$25,000-\$49,999	49	5.1%	1,992	40,654	44,000	73	17	93.9%	100.0%
\$50,000-\$99,999	217	22.4%	16,839	77,599	79,900	68	52	96.3%	100.0%
\$100,000-\$124,999	77	7.9%	8,686	112,811	112,500	56	41	96.8%	100.0%
\$125,000-\$149,999	139	14.3%	19,099	137,401	139,000	46	23	97.8%	100.0%
\$150,000-\$174,999	93	9.6%	15,181	163,239	162,000	37	17	98.6%	100.0%
\$175,000-\$199,999	92	9.5%	17,356	188,651	189,900	60	24	99.0%	100.0%
\$200,000-\$249,999	87	9.0%	19,411	223,118	220,000	61	31	99.2%	100.0%
\$250,000-\$299,999	74	7.6%	20,239	273,497	274,225	74	19	100.1%	100.0%
\$300,000-\$399,999	69	7.1%	23,777	344,599	340,000	74	6	99.0%	100.0%
\$400,000-\$499,999	26	2.7%	11,716	450,613	449,900	40	6	98.3%	100.0%
\$500,000-\$749,999	17	1.8%	10,470	615,904	619,900	117	36	98.3%	100.0%
\$750,000-\$999,999	6	0.6%	5,384	897,317	930,000	202	204	91.3%	91.2%
\$1,000,000 and up	3	0.3%	3,850	1,283,333	1,200,000	205	134	95.1%	100.0%
All price ranges	970	100.0%	175,147	180,564	148,900	62	30	97.5%	100.0%



# PENDING CONTRACTS ANALYSIS

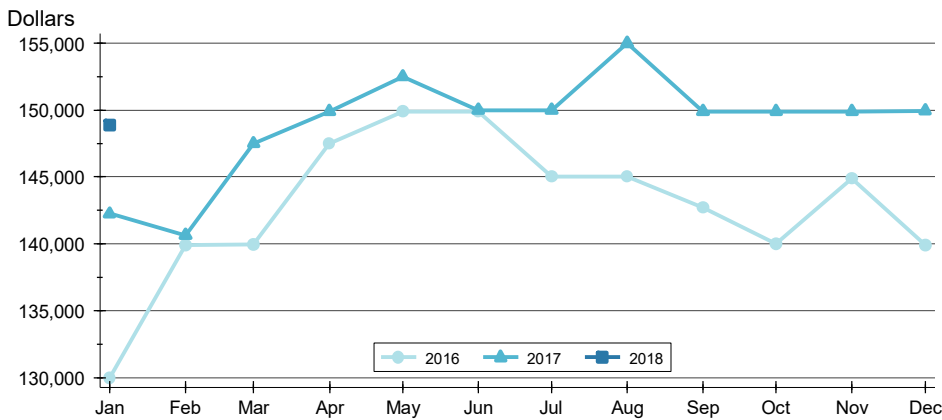
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

## AVERAGE PRICE >>



Month	2016	2017	2018
January	163,080	168,915	180,564
February	168,555	163,082	
March	166,010	170,903	
April	171,919	175,952	
May	177,027	180,836	
June	180,113	177,943	
July	173,256	174,214	
August	172,412	178,618	
September	173,270	175,363	
October	171,296	177,592	
November	170,505	178,336	
December	172,906	181,887	

## MEDIAN PRICE >>



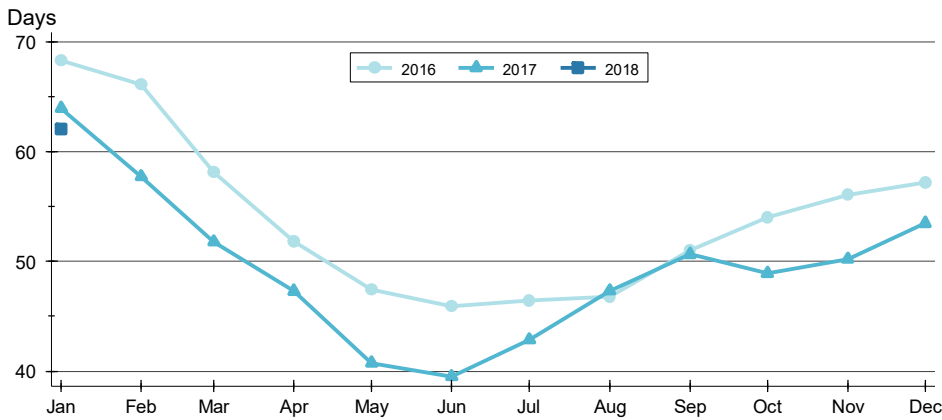
Month	2016	2017	2018
January	130,000	142,250	148,900
February	139,900	140,650	
March	139,950	147,500	
April	147,500	149,900	
May	149,900	152,500	
June	149,900	150,000	
July	145,000	150,000	
August	145,000	155,000	
September	142,700	149,900	
October	140,000	149,900	
November	144,900	149,900	
December	139,900	149,950	



# PENDING CONTRACTS ANALYSIS

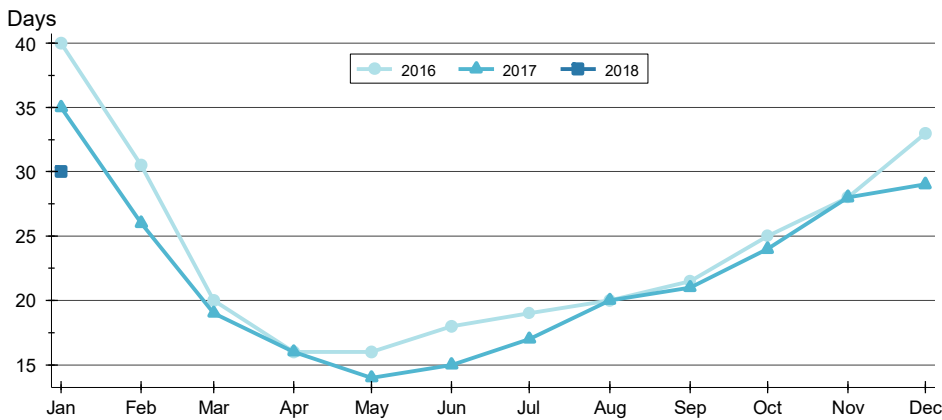
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2018**

## AVERAGE DOM >>



Month	2016	2017	2018
January	68	64	62
February	66	58	58
March	58	52	52
April	52	47	47
May	47	41	41
June	46	40	40
July	46	43	43
August	47	47	47
September	51	51	51
October	54	49	49
November	56	50	50
December	57	53	53

## MEDIAN DOM >>



Month	2016	2017	2018
January	40	35	30
February	31	26	26
March	20	19	19
April	16	16	16
May	16	14	14
June	18	15	15
July	19	17	17
August	20	20	20
September	22	21	21
October	25	24	24
November	28	28	28
December	33	29	29