

# RENE

Real Estate  
NEGOTIATION EXPERT

OCTOBER 2 & 3

9:00 TO 4:00

9 Elective hours

## ELEVATE YOUR GAME & ACHIEVE MORE SKILLS!                      TECHNIQUES!                      TOOLS!

An interactive experience to help negotiators elevate their game!

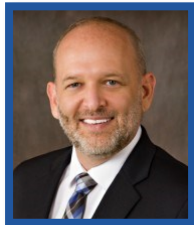
The course examines all types of negotiation formats and methods so that today's negotiators can play the game to win.

A full spectrum of tips, tools, techniques and advantages will be provided so you can provide effective results for your clients.

- \* Craft a strategy for negotiation and learn when and how to negotiate.
- \* Adjust your communication style to achieve optimum results with any party in the transaction.
- \* Negotiate effectively face-to-face, on the phone or through e-mail and other media

*Elective Course for ABR, CRB and SRS Designations*

BACK BY POPULAR DEMAND!



INSTRUCTOR EVAN FUCHS



School of Real Estate

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Wichita, KS 67202

THANK YOU PRIMELENDING FOR YOUR SUPPORT

### THE EARLIER YOU REGISTER - THE MORE YOU SAVE

RSCK Members: May - \$150 | June - \$175 | July - \$200 | July - \$225 | September & October - \$250

Non RSCK Members: May - \$199 | June - \$224 | July - \$249 | July - \$274 | September & October - \$299

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EDUCATION POLICIES - <http://www.sckrealtors.com/education-policies>